



IEEE ENERGY CONVERSION CONGRESS & EXPOSITION®

EXHIBITOR & SPONSORSHIP PROSPECTUS



www.ecce2012.org

PHOTO: Brian Gassel/TVS Designs

**CONFERENCE
MANAGEMENT**

ECCE 2012

c/o Courtesy Associates

2025 M Street, NW, Suite 800

Washington, DC 20036 USA

Phone: 202-973-8744

Fax: 202-331-0111

ecce@courtesyassoc.com

www.ecce2012.org

Raleigh Convention Center

Raleigh, NC

September 15-20, 2012 — CONFERENCE

September 17-18, 2012 — EXPOSITION

500 Salisbury Street, Raleigh, NC 27601 • Tel:(919) 996-8500 • www.raleighconvention.com



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AN INVITATION TO EXHIBIT



PHOTO: Brian Gassel/TVS Designs

You are cordially invited to be a part of the 2012 IEEE Energy Conversion Congress and Exposition on September 15-20, 2012 at the Raleigh Convention Center in Raleigh, NC, USA.

The Fourth Annual IEEE Energy Conversion Congress and Exposition (ECCE 2012) will be held in Raleigh, North Carolina, on September 15-20, 2012. ECCE 2012 is the première international conference and exposition event you can't afford to miss. To be held in Raleigh's brand new convention center, ECCE 2012 will feature both industry-driven and application-oriented technical sessions, as well as industry expositions and seminars. ECCE 2012 will bring together practicing engineers, researchers and other professionals for interactive discussions on the latest advances in various areas related to Energy Conversion.

ECCE 2012 provides an excellent opportunity for authors to present and attend high quality technical presentations and tutorials. The program is replete with distinguished plenary speakers, tutorials given by experts from industry and academia, panels of experts in rap session, and ample opportunity to network and make new acquaintances in the energy conversion field. Technical sessions fall into two major categories of Energy Conversion Systems and Components and Subsystems with a host of topical areas, each ranging from alternative and renewable energy to grid ancillary services, power electronic enabled applications, lighting, electrified transportation systems, smart grid, energy efficiency, energy storage and more. The Exposition showcases the latest advances in products and services to meet the needs of current and future challenges facing the energy conversion industry. ECCE 2012 anticipates exceeding attendance of 1200 registered participants from all sectors of the industry and around the world.

ECCE 2012 is the premier venue for showcasing new technologies, concepts, and applications covering all aspects of energy conversion; and will offer industry participants the opportunity to connect with their customers, vendors, and with other researchers in the community. It also provides academic researchers an ideal venue for disseminating their research work and determining the research needs of the industry. Experience this unique event as two worlds collide - the energy conversion market and its high level research with real application and commercial products and services.

We hope you will join us for this important event!

For more information please contact:

IEEE Energy Conversion Congress and Exposition ECCE 2012

c/o Exhibits Manager
2025 M Street NW, Suite 800
Washington, DC 20036
P: (202) 973-8744
F: (202) 331-0111
ecce@courtesyassoc.com
www.ecce2012.org

Included in the Booth Price:

- ▶ One (1) complimentary 2012 ECCE Registration with each 10' x 10' exhibit booth
- ▶ Five (5) booth staff (exhibit hall only) badge registrations at no additional charge
- ▶ An Exhibitor Reception held inside the Exhibit Hall during the Exposition's opening evening
- ▶ Three (3) complimentary tickets to the Industry Student Dinner held in the Exhibit Hall
- ▶ Lunch held in the Exhibit Hall on Tuesday
- ▶ Opportunity to host an Industrial Seminar during the Exposition (additional cost)
- ▶ Complimentary listing in the Program, Exhibitor Directory, and conference website (includes exhibitor's name, product/service description and booth number)
- ▶ Complimentary pre and post-show mailing lists (mailing addresses only)
- ▶ Food and beverage areas inside the exhibit hall
- ▶ Guarantee of no competing conference events or sessions during Exposition hours
- ▶ Standard backwall 8' drape and draped sidewalls 3' high
- ▶ One 7" X 44" identification sign with company name
- ▶ Comprehensive online Exhibitor Service Kit containing all necessary forms and information regarding booth furnishings, electrical and utility service, and shipping
- ▶ 24-hour security in the exhibit hall from move-in through tear-down
- ▶ Daily cleaning and maintenance of the aisles and common exhibit areas

ECCE 2012 SIGNATURE SUPPORTERSHIPS

PLATINUM LEVEL SUPPORTER\$15,000 *Exclusive!*

- ▶ **Opportunity to provide a Key Note Speech during a plenary session**
- ▶ **5 Complimentary Full Conference Registrations**
- ▶ **10 Complimentary Exhibit Hall Guest Passes**
- ▶ Logo on Energy Conversion Congress & Exposition Homepage and in Conference Program
- ▶ Logo on all Email Blasts to Prospective / Registered Attendees
- ▶ Hanging of Existing Company Banner in Premium Location in Convention Center
- ▶ Corporate Logo on Official Energy Conversion Congress & Exposition Bag
- ▶ One Insert into Energy Conversion Congress & Exposition Bag
- ▶ Corporate Logo on Signage in the Registration Foyer and on Welcome Unit
- ▶ Pre and Post Show Attendee Mailing List

GOLD LEVEL SUPPORTER\$7,500

- ▶ **Opportunity for sponsorship of Exhibit Hall stage area with banners and signage**
- ▶ **Opportunity to Conduct Exhibitor Demonstration for 30 minute time period in Exhibit Hall**
- ▶ **3 Complimentary Full Conference Registrations**
- ▶ **2 Complimentary Exhibit Hall Guest Passes**
- ▶ Corporate Logo on Official Energy Conversion Congress & Exposition Bag
- ▶ One Insert into Energy Conversion Congress & Exposition Bag
- ▶ Corporate Logo on Signage in the Registration Foyer and on Welcome Unit
- ▶ Pre and Post Show Attendee Mailing List

SILVER LEVEL SUPPORTER\$5,000

- ▶ **2 Complimentary Full Conference Registrations**
- ▶ Corporate Logo on Official Energy Conversion Congress & Exposition Bag
- ▶ One Insert into Energy Conversion Congress & Exposition Bag
- ▶ Pre and Post Show Attendee Mailing List

Supportership/Sponsorship Terms

The sponsor agrees that all provisions are part of a formal contract for sponsorship; a signature is required. Select appropriate sponsorship type below and fill out the payment information in the ECCE 2012 Contract. Each sponsoring company must email a copy of their URL and send corporate logo in high-res (300 DPI or higher) EPS and GIF format to ecce@courtesyassoc.com and confirmation of contract though no later than June 29, 2012. It is the responsibility of the sponsoring company to provide existing banner, company inserts for Exposition bag and speaker for keynote or demonstration should these apply to the selected level of sponsorship. Full payment must accompany this form. In addition to the benefits associated with the selected sponsorship type, all sponsors will have their Corporate Logo displayed on the Conference website (www.ecce2012.org). Please note that no cancellations or refunds are given once payment has been received.

ECCE 2012 PROGRAM ADVERTISEMENTS

(Discounts available for companies also exhibiting.)

Back Cover.....\$3,000

Inside Covers.....\$2,500

Inside Full Page Ad\$2,000

Inside Half Page Ad\$1,500

Advertising Terms

Select appropriate advertising type below and fill out the payment information that follows. Each advertising company must email a copy of their URL and corporate logo in both EPS and GIF format to ecce@courtesyassoc.com no later than June 29, 2012. It is the responsibility of the advertising company to provide print ad or marketing materials to be inserted in Energy Conversion Congress and Exposition bag if these items are selected. Full payment must accompany this form. Please note that no cancellations or refunds are given once payment has been received.

Exhibit Days and Hours

Set-up	Monday, September 17.....	8:00 am – 3:00 pm
Show	Monday, September 17.....	4:00 pm – 9:00 pm
	▶ Expo Reception.....	4:00 pm – 6:00 pm
	▶ Student Industry Dinner.....	7:00 pm – 9:00 pm
	Tuesday, September 18.....	9:00 am – 6:00 pm
Dismantle	Tuesday, September 18.....	6:00 pm – 10:00 pm
	Wednesday, September 19.....	8:00 am – 10:00 am

ECCE 2012 SPONSORSHIP OPPORTUNITIES

All Sponsors receive the following in addition to their sponsorship :

- ▶ Recognition and Acknowledgment in the Official Program
- ▶ Logo posted on the ECCE 2012 Website and hyperlinked to sponsor's homepage
- ▶ Recognition and Acknowledgment on the signage throughout the conference hotel
- ▶ Staff ribbons recognizing the organization as a sponsor among attendees

Opening Welcome Reception *Exclusive!*.....\$12,000

- ▶ 5 minute Welcome Address given by the sponsor to the ECCE 2012 attendees
- ▶ Verbal acknowledgement and recognition at the beginning and end of Welcome Reception
- ▶ Acknowledgment on all signage at the Welcome Reception
- ▶ Two (2) complimentary full meeting registrations

Plenary Session (3 available).....\$7,500

- ▶ Acknowledgment in all printed conference materials pertaining to the session
- ▶ Acknowledgment on signage prominently displayed at the conference registration area
- ▶ Acknowledgment on opening and closing plenary session presentation slides
- ▶ Verbal acknowledgement and recognition at the beginning and end of plenary session
- ▶ One (1) complimentary full meeting registration

Exhibit Hall Welcome Reception (2 available).....\$4,000

- ▶ 5 minute Welcome Address given by the sponsor to the ECCE 2012 attendees
- ▶ Verbal acknowledgement and recognition at the beginning and end of Exhibition Reception
- ▶ Acknowledgment on all signage at the Exhibition Reception
- ▶ Two (2) complimentary full meeting registrations

Industry Student Dinner (3 available).....\$5,000

- ▶ 15 minute presentation given by the sponsor to the Industry Student Dinner attendees
- ▶ Verbal acknowledgement and recognition at the beginning and end of Industry Student Dinner
- ▶ Acknowledgment on all signage at the Industry Student Dinner
- ▶ Two (2) complimentary full meeting registrations
- ▶ Five (5) tickets to the Industry Student Dinner.
- ▶ Corporate Logo on Official Energy Conversion Congress & Exposition Bag

Exhibit Hall Lunch Station (3 available).....\$2,500

- ▶ Complimentary lunch will be served in the Exhibit Hall and will be the sole location for food
- ▶ Opportunity to hold a 30 minute presentation in the Exhibit Hall during lunch
- ▶ Acknowledgment on all signage in the Exhibit Hall to direct attendees to the presentation
- ▶ Opportunity to provide tablecloths, napkins, cups and company literature during lunch

Industrial Seminar (7 available).....\$1,500

- ▶ Opportunity to hold a 30 minute presentation on stage in the Exhibit Hall
- ▶ Acknowledgment on signage in the Exhibit Hall to direct attendees to the presentation

Exhibit Hall Pop-out Map (1 available).....\$7,500

- ▶ Conference Name, Company Logo and Booth # displayed on front cover
- ▶ Company Message on back cover
- ▶ Map Side 1: Exhibit Hall map and Booth listing, highlighting sponsor's booth
- ▶ Map Side 2: Local area map showing meeting location and hotels
- ▶ Provided to all attendees at the registration desk and in Exhibit Hall

Water Stations (1 available).....\$5,000

- ▶ Conference Logo and Company Logo printed on cups at water stations
- ▶ Water stations placed around the conference area for attendees to utilize

Cyber Café (1 available).....\$5,000

- ▶ Internet connectivity will be provided for the meeting delegates
- ▶ Sponsor's logo will show up on the computers screen savers
- ▶ Hanging banner advertising location of the cyber café and thanks to sponsor
- ▶ Opportunity for sponsor to provide branded mouse pads

Attendee Lanyards (1 available).....\$5,000

- ▶ Hang around the necks of every attendee at ECCE 2012
- ▶ Company/Organization logo, name and product will be printed on the lanyards
- ▶ Corporate and brand recognition throughout meeting

Technical Sessions (15 available).....\$3,000

- ▶ Acknowledgment in all printed conference materials pertaining to the session, including the Final Program given to all attendees
- ▶ Acknowledgment on signage prominently displayed at the conference registration area
- ▶ Acknowledgment on opening and closing technical session presentation slides
- ▶ Verbal acknowledgement and recognition at the beginning and end of scientific session
- ▶ One (1) complimentary full conference registration

Conference Bag Insert (5 available).....\$3,000

- ▶ Promote your message directly to the ECCE 2012 attendees via their conference bags
- ▶ Sponsored conference bag inserts are distributed to all attendees at conference registration

Hotel Key Cards (1 Available).....\$2,500

- ▶ "Check-in" with the attendees by having custom key cards for them at the meeting hotels
- ▶ Be the first to welcome them to ECCE 2012
- ▶ Great accompaniment to the Exhibit Hall pop maps! They can slip right in to the front pocket.

Pens and/or Pencils (1 available).....\$1,000

- ▶ Opportunity for sponsor to provide pens or pencils to the ECCE 2012 attendees
- ▶ One writing utensil will be included in the attendee conference bags and around the meeting
- ▶ Company/Organization may include their logo or web address on the pen or pencils

Notepads (1 available).....\$1,000

- ▶ Opportunity to provide notepads for the ECCE 2012 attendees
- ▶ One notepad will be included in each of the attendee conference bags and placed around the meeting (i.e. meeting rooms, registration, etc.)
- ▶ Company/Organization may print the name, logo, product on the notepads for distribution

SPONSORSHIP & ADVERTISING APPLICATION/CONTRACT

Company Information

Please print legibly. Information below is as it will appear in all ECCE publications and signs.

Company _____ Contact Person _____

Address _____

City _____ State _____ Postal Code _____

Country _____

Email _____

Phone _____ Fax _____

Exhibit Booth Information

Please note that booth space is assigned on a first come, first served basis once payment has been received. Please contact the Exhibits Manager at 202-973-8744 or ecce@courtesyassoc.com to check booth space availability.

Please indicate # of 10' x 10' exhibit spaces _____ @ \$2,000.00

Booth Space Total \$ _____

Sponsorship/Advertising Selection(s)

Signature Supporterships

- Platinum Level **Exclusive!**.....\$15,000
- Gold Level.....\$7,500
- Silver Level.....\$5,000

Supportership Total \$ _____

ECCE Program Advertisements

- Back Cover.....\$3,000
- Inside Cover.....\$2,500
- Full Page Ad.....\$2,000
- Half Page Ad.....\$1,500

Advertising Total \$ _____

Program Advertising Sponsorship Opportunities

Write-in sponsorship item name and cost.

Sponsorship Item _____ Cost \$ _____

Sponsorship Item _____ Cost \$ _____

Sponsorship and Advertising Total \$ _____

Payment Information

Full payment must accompany application. No cancellations or refunds are issued once payment is received.

- Check enclosed payable to IEEE Energy Conversion Congress & Exposition (ECCE) 2012

GRAND TOTAL \$ _____

- Credit Card: Visa Master Card American Express

Total amount authorized to charge \$ _____

Card Number _____ Expiration Date / /

Name of card holder _____

Signature _____ Date / /

Signature affirms agreement to payment terms and all requirements, restrictions, and obligations set forth in the ECCE 2012 Prospectus which accompanied this application and any other rules and directives which at any time are issued by ECCE 2012 in connection with the ECCE 2012 Exposition or the Raleigh Convention Center. Carpet is required for all exhibit spaces. All exhibits are subject to approval and review by ECCE 2012. This form shall become a binding contract once it is executed.

Company Information for Program and Website

Please print legibly. Please email corporate logo in high-res (300 DPI or higher) EPS & JPG formats to ecce@courtesyassoc.com. This information will appear in the ECCE 2012 printed Program and on other ECCE 2012 publicity information, so please ensure accuracy.

Company	Contact Person		
Address			
City	State	Postal Code	
Country			
Email	Website		
Phone	Fax		

50-Word Company Description

ECCE 2012 TERMS AND CONDITIONS

GENERAL: The terms "Association" shall mean the IEEE Energy Conversion Congress and Exposition, its officers, committees, agents or employees acting for it in the management of the Exposition. The term "Exposition" shall mean the Energy Conversion Congress and Exposition to be held in Raleigh, NC, USA, September 15-20, 2012. The term "Exhibitor" shall mean any person, organization or other entity that is approved to maintain an Exhibit at the Exposition. The term "Exhibit Hall" shall mean the location within the Raleigh Convention Center where the Exposition will be held. The Association shall have full power in the interpretation and enforcement of all TERMS AND CONDITIONS governing the Exposition. All matters and questions not covered by these TERMS AND CONDITIONS shall be subject to the final judgment and discretion of the Association. The association will establish the schedule for setting up, opening, closing and dismantling of the Exhibits. These TERMS AND CONDITIONS may be amended at any time by the Association upon written notice to such Exhibitors as may be affected by them.

ELIGIBILITY: The Association reserves the right to determine the eligibility of any company or product for inclusion in the Exposition. The acceptance of a booth for the Exposition does not carry the Association's endorsement of the equipment, supply or service displayed there. Exhibits and the conduct of Exhibits are subject to the approval of the Association. The Association reserves the right to require the modification of any Exhibit which, in its opinion, is not in character with the Exposition. This regulation applies to displays, literature, advertising, novelties, souvenirs, conduct of representatives, etc. The Association reserves at all times the right to approve the nature of the Exhibits and conditions under which the Exhibits are displayed.

ASSIGNMENT OF SPACE: Booth assignments are generally made on a first-come, first-served basis, taking into consideration representation at previous Energy Conversion Congress and Expositions, the date a request is received, availability of requested area, the amount of space requested and special needs and compatibility of Exhibitors. The Association, however, reserves the right in its sole discretion to use other assignment criteria. The Association also reserves the right to reconfigure booth space and relocate an Exhibit as necessary with the understanding that the Exhibitor shall be notified prior to such relocation.

BOOTH CONSTRUCTION AND ARRANGEMENT: Exposed parts of the display must be finished so as not to be objectionable to other Exhibitors and/or the Association or such parts will be ordered draped by the Association and billed to the Exhibitor. Equipment or products exceeding the height limitation may be permitted for island Exhibitors provided written approval is granted by the Association. Overhead canopies or simulated ceilings cannot extend out over the front two feet of the booth space. Sidewalls of booths are limited to the same height as the backwall, but within 4 feet of the front line and from that point to the aisle — 42 inches. No display equipment over 42 inches in height may be placed in the front 2 feet of Exhibit space.

In all single booth corner locations, the backwall is considered the same as the backwall of all other booths in the same continuous row except for those Exhibitors that have reserved the two end corner booths adjoining each other. **Electrical, pneumatic and hydraulic equipment must meet requirements of all electrical, safety and other applicable codes.**

CARE OF EXHIBIT SPACE: The Association will arrange for installation and sweeping of aisle carpeting daily. The Exhibitor shall keep in good order the space occupied by the Exhibitor. The Exhibitor may not place anything in the aisles during open hours of the Exposition. The Exhibitor assumes responsibility of returning the Exhibit space to the Exhibit facility in the condition in which it is found: clean, undamaged and unmarred.

CIRCULATION AND SOLICITATION: Distribution of circulars or promotional material may be made only within the booth assigned to the Exhibitor presenting such material. No firm or organization will be permitted to solicit business within the Exhibit area unless it has been assigned space at the Exposition.

COMPLIANCE WITH LAW: The Exhibitor shall comply with all applicable laws, ordinances, and regulations and shall secure the full compliance therewith from all of its employees, agents and visitors. Exhibitors must adhere to the rules and regulations set forth by the Raleigh Convention Center, including those in the Event Planners Handbook.

CONTRACTOR SERVICE AND INFORMATION: The Association will select a company to be the official contractor to provide service to Exhibitors. The contractor will provide labor, equipment and supervision. Complete information, instructions and schedule of prices regarding shipping and drayage, labor for erecting and dismantling, electrical, furniture and carpet rental, cleaning, etc., will be included in the Exhibitor's Service Kit to be posted at the website approximately 6 months prior to the event for advance planning. Show management will provide vacuum sweeping of aisles once each night during open days. Aisles will be maintained during show hours. Any individual booth cleaning shall be contracted at the Exhibit Service Coordinator Service desk.

DEMONSTRATIONS: If you plan to have any demonstrations using hydrogen, or any other potentially flammable substance in your booth in the Exhibit Hall, you must inform the Exhibits Manager in writing by June 15, 2012 of the following: • Amount of hydrogen being used. • How the hydrogen will be stored. • Dates hydrogen will be onsite in the Exhibit Hall. • Contact name and phone number for onsite representative responsible for hydrogen canisters. Upon receipt of the above information, your submission will be reviewed by the Event Manager to ensure that your use of hydrogen at the show is authorized and adheres to local Convention Center safety regulations. An e-mail confirmation of approval will be sent out to all necessary parties by July 15, 2012.

"EARLY TEARDOWN" POLICY: Early teardown or dismantling of booths by exhibitors is strictly prohibited. Early teardown or dismantling disrupts the integrity of the show and endangers attendees still in the exhibit hall. By signing the booth space agreement, exhibitors agree to remain on the exhibit hall floor with their booths fully in place until the official close of the trade show, as stated above. Any exhibitors dismantling their booths prior to the scheduled time will be penalized a \$500 fine. This fine must be paid before the exhibitor may apply to exhibit at future shows. Show Management will monitor and enforce this policy. Please plan your travel accordingly.

ELECTRICAL: Non-grounded two (2) wire 110v extension cords are NOT permitted. Most of these cords are only listed for residential use. ☒ Extension cords shall not run under carpet or rugs unless designed to do so, or if it is approved by the in-house electricians. There shall be a two (2) foot clearance between halogen or other high intensity lights and combustibles or per the manufacturer's instructions. Halogen and other high intensity lighting shall have the original factory guards in place over the lens/glass. All electrical cords, devices and equipment shall be free from defects and operated per their manufacturer's instructions. All electric cords in the path of travel shall be taped down to prevent tripping. All electric devices shall be listed by a nationally recognized laboratory, i.e., UL / FM. Placement of cables along floors, aisle ways, doorways or other areas that can create a trip hazard or prohibit accessibility is prohibited. If cords do not exceed a #2 pencil size they may be taped down. The tape shall cover the cord in a parallel direction.

EQUIPMENT DELIVERY: Exhibitors will be responsible for delivery of their own equipment and/or display material to the Exposition Center and for removal of equipment and/or display material. The official drayage contractor shall control all traffic into and out of the Exhibit area to minimize delays and tie-ups. The Exhibitor assumes full responsibility for the delivery of its materials to the space, which is assigned for the purpose of exhibiting its product, service or materials. The Association assumes no responsibility for the performance of services by common carrier, express services, the U.S. mail, telephone and telegraph companies or any other service for which the Exhibitor may wish to make a contract.

EVENT SCHEDULING: Partner-sponsored social functions conflicting with the timing of the 2012 Energy Conversion Congress and Exposition events listed in the Advance Program are strictly prohibited. Non-compliance with this policy will result in the loss of the opportunity to participate in future Energy Conversion Congress and Exposition Seminars.

EXHIBIT DISMANTLING: Exhibits will close promptly at 6:00 p.m. on Tuesday September 18, 2012 and must be dismantled/ packed for removal no later 10:00 a.m. on Wednesday, September 19, 2012. Shipping labels and shipping bills of lading must be prepared and provided for the return of all crates, cartons, etc. Company employees

must be present for the dismantling and packing of the displays until the booth area is empty.

EXHIBIT SCHEDULE: Employees manning the booth must have Exhibitor badges. The display area will be closed to Exposition Attendees except during scheduled Exhibit hours; however, registered Exhibitors will have access at all hours. The Association shall have sole control over attendance policies at all times. Exhibitor personnel **MUST** be properly registered in order to staff a display and must wear (non-transferable) registration badges during move-in and Exhibit hours.

EXHIBIT INSPECTION: All Exhibits will be subject to inspection by the Exhibit Manager one hour before the opening of the Exhibits. Exhibitors found to be in violation of the rules will be requested to comply, or dismantle their Exhibits.

EXHIBIT SPACE DISPLAY: No Exhibit will be permitted to interfere with the light, space, comfort or view of another Exhibit. Displays shall comply with the following: (a) Backwall shall not be higher than 8 feet overall. (b) Sidewalls shall not be higher than 36 inches except on island spaces. (c) All backwall illumination must either be indirect or muted by translucent panels. (d) Aisles must be kept clear from flooring to ceiling. Floodlights, if used, must be directed to shine entirely within the booth area so that no interference with neighboring booths results. All draperies, carpets, decorations, etc., used in the display must be of a nonflammable nature. Animated signs or flashing lights (other than animation of product or actual product operation) are prohibited on or in the area of the Exhibit floor. Signs, handbills or other devices are strictly limited to the booth space assigned. Combustible materials such as pamphlets and other paper products shall be limited to a one (1) day supply and maintained in an orderly fashion inside the booth. No storage is allowed behind the booths. Loudspeakers will not be permitted. Musical instruments, radios, projection machines, record players, VCRs, televisions, or any noise creating device or amplifying systems shall be operated only at a level which will not interfere with other Exhibitors or add unduly to general acoustic inconvenience, and their operation must conform to Exhibit Manager's requirements. All audiovisual and sound devices must be relevant to the Exhibitor's products. Each Exhibitor must keep an attendant in the display booth during the open hours of the Exhibit. Attendants must be bona fide employees or representatives of the Exhibitor. There is no restriction on the number of attendants per booth; however, attendants must wear Exhibit badges and be fully registered as Exhibitors. The Exhibitor must pay all costs incurred in the operation of its booth. This provision specifically covers expenditures incurred for carpeting, lights, power, water and other utilities or services in connection with its own booth. The Association shall provide aisle carpeting. Measurements shown on the floor plan of the Exhibitor's Prospectus are not warranted but are as accurate as possible. Exhibit Manager reserves the right to modify these plans, as necessary, to meet the needs of Exhibitors and the Exposition. The Association retains the right to refuse or deny any Booth Space Application submitted for this event, in which case the Energy Conversion Congress and Exposition shall return applicant's rental fee. The Energy Conversion Congress and Exposition shall not be deemed to have approved an application until the Energy Conversion Congress and Exposition has both received the deposit fee and returned a photocopy of the application form to the applicant with notification of booth(s) assigned. Exhibitors shall not assign, sublet or share space without the knowledge and prior written consent of the Exhibit Manager. Exhibitors may show only the goods they manufacture or deal in during their regular course of business. Because of the large number of companies exhibiting similar, or related product lines, the Energy Conversion Congress and Exposition cannot guarantee that a company exhibiting similar products or a competitor will not be located in a nearby or adjoining booth space. Exhibit Manager reserves the right to restrict or evict Exhibitors because of noise, method of operation, materials, or any other reason, that is deemed objectionable by the Exhibit Manager. Exhibit Manager also retains right to prohibit or evict any Exhibit that, in the opinion of Exhibit Manager, may detract from the general character of the Exhibit as a whole. This reservation includes persons, things, conduct, printed matter or anything of a character that Exhibit Manager determines is objectionable to the Exhibit or that interferes with the activities of neighboring Exhibitors. In the event of such restriction or eviction, the Energy Conversion Congress and Exposition is not liable for any refunds or rentals or other Exhibit expense. Please submit for approval all plans for island and any special or unusual Exhibit, to Exhibit Manager by June 29, 2012. To ensure exhibit space is approved; please bear in mind the overall appearance of the exhibit and the rights of neighboring Exhibitors.

FLAMMABLE MATERIALS: ALL EXHIBIT/DISPLAY CONSTRUCTION, DECORATION MATERIAL, AND DRAPE must be flame retardant. Oil cloth, tar paper, nylon, plastic cloth, and certain other plastic materials that cannot be rendered flame retardant, through spray or dip application, are prohibited. Vertical carpet is also prohibited unless it is flame retardant. Please have the material's fire resistive documentation available prior to the show opening. If documentation for the material is not available then proof of satisfactory flame retardancy may include a field flame test based on NFPA 701*. This will require the material to have a 1 X 4 inch sample cut. *Please note that the NFPA 701 test is a "destructive test" and the sample could be discolored or destroyed. Plywood less than 1/4" in thickness must

be flame retardant treated lumber. The product shall not be painted or similarly modified until the material has been inspected and the flame retardant marking/labeling verified.

HAZARDOUS MATERIAL: Material Safety Data Sheets (MSDS) are required to be onsite and accessible for all approved hazardous materials brought into the facility. ALL hazardous materials shall be approved by the Raleigh Convention Center prior to being brought into the facility. The following hazardous materials are PROHIBITED: LPG cylinders in excess of 2.5 pounds (1 kg) water capacity; Flammable compressed gases, such as acetylene; Flammable liquids, including but not limited to, gasoline, kerosene, cleaning solvents, thinners and other petroleum-based liquids except those allowed in section LIQUID AND GAS FUELED VEHICLES; Pool chemicals, pesticides, herbicides, poisons, and other such products; Explosive materials, unless approved by the Event Manager, such as pyrotechnic materials; Cryogenics (i.e. liquid nitrogen, liquid oxygen), unless approved by the Event Manager. Hydrogen tanks would also need to comply with the 1/4 requirement (gas or liquid). The emergency shut off for the tank will also need to be closed to prevent the escape of product.

INDEMNIFICATION: The Exhibitor assumes the entire responsibility and liability for losses, damages and claims arising out of injury or damages to persons and/or displays, equipment and other property brought by it upon the premises used for the Exposition. The Exhibitor shall indemnify and save harmless the Energy Conversion Congress and Exposition, the Raleigh Convention Center, and their owners, members, affiliated agents, servants, employees and assigns from any and all loss, damage, claims, actions and suits whatsoever, together with all costs, expenses and attorney's fees in connection therewith, which shall grow out of any injury or death of persons or damage to or destruction of property (tangible or otherwise), caused by, resulting from or otherwise connected with activities of the Exhibitor at the Exposition.

LABOR REGULATIONS: The Exhibitor is cautioned that the conditions of union labor vary from city to city and from state to state and it must inform itself of the particular local conditions prevailing in regard to labor transactions at the time it engages any laborer, carpenter, electrician, plumber, decorator, etc., or any other person employed for the service of its booth. All work in connection with Exhibits requiring hired labor should be referred to the official contractor. Labor expenses for each booth (other than pipe and drape and sign installation) shall be absorbed entirely by Exhibitor.

LIABILITY AND INSURANCE: The Exhibitor assumes entire responsibility for, and hereby releases the Energy Conversion Congress and Exposition, the selected exhibit services contractor, the Raleigh Convention Center and their members, employees, officers, directors, agents and assigns from any and all liability resulting from, arising out of, or in any way connected with Exhibitor's Exhibit or Exhibitor's negligence or intentional acts or omissions at the Exposition (including, but not limited to, installation, operation, use, visitation and removal of the Exhibit or use of the Exhibit Hall). Exhibitor shall obtain insurance sufficient to cover liability for personal injury and for damage to third party property resulting from its participation at the Exposition. It shall be solely the Exhibitor's responsibility to obtain adequate additional insurance for Exhibitor's participation in this event, including but not limited to insurance covering event cancellation and event interruption. The Energy Conversion Congress and Exposition is not responsible for the loss of any material, whatever the cause. Exhibitors must leave their space clean. Exhibitors assume all responsibility for any damage their Exhibits may cause to the Raleigh Convention Center. The obligations set forth in this Section shall survive termination, performance and expiration of the Exhibitor's contract.

LIQUID AND GAS FUELED VEHICLES: Vehicle fires are a common type of fire that Fire Departments respond to on a daily basis. When outside, they present unique hazards to Firefighters. When inside buildings, they can be extremely dangerous not only to the Firefighters but to the attendees and structure as well. To help ensure that we adequately prevent the possibility of a vehicle fire in the Raleigh Convention Center, the Convention Center has requirements for the displaying of vehicles inside the building. If you have questions please feel free to contact Tim Greene, Event Manager, with the Raleigh Convention Center at 919-996-8510 or tim.greene@raleighconvention.com. The Raleigh Convention Center will verify the inspections and vehicles conform to fire code. No Fire Department permit is required for vehicle displays. All fuel tank fill caps shall be self locking or taped in an approved manner to prevent tampering. Fuel in the fuel tanks shall not exceed one quarter of the tank capacity or five (5) U.S. gallons (18.9L), whichever is less. The battery's positive post must be disconnected.

Q: What about Semi trucks?

A: We understand that Semi trucks cannot operate with 5 gallons or less of fuel down or up the ramps to the exhibit halls. Therefore, if the Semi's tractor is on display it shall have the smallest amount of fuel in its tank to make it into the exhibit space. Vehicles or equipment shall not be fueled or defueled on City of Raleigh property. The battery's positive post must be disconnected. If approved by the Event Manager, batteries used to power auxiliary equipment may be permitted to be kept in service.

Q: What if I would like to display the vehicle's sound or electronics?

A: The in-house electrical company can provide shore power to the vehicle. The exhibitor will need to provide an inverter.

CNG, LNG, propane, natural gas, and hydrogen fuel tanks shall be empty (zero pressure) or inert and the emergency shut off valve(s) shall be closed. RVs, campers, tractor trailers, and other vehicles with more than 120 square feet of ceiling shall have an operational smoke detector per divided section. It may be necessary to inspect, move, or relocate a vehicle before a show. For this reason, it is recommended that a set of keys be available on site for all vehicles. Fuel storage shall be located outdoors in approved cabinets.

PAYMENT: The fee for rental payment, less any previously paid deposit(s), shall be due June 29, 2012. If an exhibitor fails to make payment(s) according to the posted deadlines, then the Exhibitor's right to exhibit may be cancelled by the Association without further notice.

PHOTOGRAPHY: The Exhibitor shall not photograph, videotape, audiotape or create any similar recording of any portion of the Exposition other than its own Exhibit without the prior written authorization of the Exhibit Manager.

REPAIR OF DAMAGES: The cost of repairing any damage caused by the Exhibitor, its employees, representatives or agents to the property of others and the Raleigh Convention Center shall be the responsibility of the Exhibitor. Nothing will be posted on, tacked, nailed, screwed, or otherwise attached to the columns, walls, floors, ceiling, furniture or property of others or of the Exhibit area.

REASSIGNMENT OF SPACE: Exhibit space not occupied by 12:00 pm on the opening day of the Exposition, Monday, September 17, 2012, may be reassigned by the Exhibit Manager to another Exhibitor without refund of the rental paid.

RECRUITING: As per IEEE Policy 10.1.24, job recruiting at IEEE conferences is inappropriate and is actively discouraged.

REFUND FOR CANCELLATION: All cancellations by Exhibitors must be in writing and must be submitted to Energy Conversion Congress and Exposition Management office by June 29, 2012. A \$500.00 cancellation fee for each booth space is non-refundable regardless of date of notice of cancellation. Persons whose written cancellations are received by the Energy Conversion Congress and Exposition Exhibit Management office after June 29, 2012 shall forfeit all payments made and be obligated in full for the total Exhibit rental fee. If the Exposition is cancelled for any reason beyond the control of the Energy Conversion Congress and Exposition, the Energy Conversion Congress and Exposition will refund each Exhibitor's rental payment on a prorated basis after all related Exposition expenses incurred to that date have been met, thereby canceling the rental charge and lease of space. The Exhibitor agrees that this prorated refund shall release the exhibitor from its obligations under its contract with the Energy Conversion Congress and Exposition and shall release the Energy Conversion Congress and Exposition from any liability to the Exhibitor.

SECURITY: General overall 24-hour access control will be provided by the Association for the Exposition period including move-in and move-out. However, the Association is not responsible for the loss of any material by or for any cause, and urges the Exhibitor to exercise normal precautions to discourage pilferage. Exhibitors will be provided specified time periods, prior to each day's show opening and subsequent to each day's show closing, to prepare, adjust, alter, etc. their Exhibit area. Only registered Exposition Attendees and Exhibitors and registered guests will be authorized to enter during Exhibit periods.

STORAGE: Proper identification will be available at the service center on the Exhibit floor and is to be attached to each piece to be placed in storage. Packaging materials such as paper and excelsior must be totally enclosed in containers.

SUBLETTING SPACE: The subletting, assignment or apportionment of the whole or any part of the Exhibitor's space, by an Exhibitor, is prohibited. No Exhibitor may permit any other party to exhibit in their space any goods other than those manufactured or produced by the contracting Exhibitor, or permit the solicitations of business by others within their exhibit space.

ADDITIONAL MATTERS; AMENDMENT TO RULES: Any and all matters or questions not specifically covered by the preceding TERMS AND CONDITIONS shall be subject solely to the discretion of the Association. These TERMS AND CONDITIONS may be amended at any time by the Association with sufficient notice to Exhibitor and all amendments so made shall be binding on Exhibitors equally with the foregoing TERMS AND CONDITIONS.

INCORPORATION BY REFERENCE/LAWS APPLICABLE: All terms set forth herein are expressly incorporated by reference into the original Booth Space Application and Contract and are to be treated as having full legal efficacy for enforcement of same.

The Exhibit Manager can be reached at 410-916-5500 or ecce@courtesyassoc.com.



EXHIBITOR & SPONSORSHIP PROSPECTUS

RALEIGH, NC
SEPTEMBER 15 – 20, 2012

 www.ecce2012.org

PHOTO: Brian Gassel/TVS Designs

September 15-20, 2012 — CONFERENCE • September 17-18, 2012 — EXPOSITION
RALEIGH CONVENTION CENTER • RALEIGH, NORTH CAROLINA

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